Our Lady of the Lake University in San Antonio, Texas, seeks an extraordinary individual whose leadership ability, professional competence, relationship building skills, and personal and professional integrity can lead the university’s institutional advancement program.

Our Lady of the Lake University, founded in 1895 by the Sisters of the Congregation of Divine Providence, is a comprehensive university that currently enrolls approximately 2700 graduate and undergraduate students on its main campus and at locations in Houston and Harlingen, Texas. It has noteworthy expertise in meeting the needs of first generation students and families, particularly those who are Mexican Americans. It is further distinguished by the multicultural emphasis of its programs, its reputation for excellent traditional and innovative programs, and its Catholic identity.

The successful candidate will demonstrate a strong capacity for strategic thinking in a collaborative environment and will have the demonstrated expertise to develop and lead a sophisticated advancement program, including the areas of Advancement Services, Development, and Stewardship and Constituent Relations. Key objectives are to enhance this division’s ability to grow professionally as well as to match results to the university’s mission and vision for the future; fund strategic initiatives; expand and groom the major gifts program to one of local, regional and national giving; conduct a capital campaign; strengthen alumni programs; and position the university and its advancement program to meet the rigorous demands of the future. The focus of the next five years will be on reaching new donors and substantially increasing private gifts to match the needs of the university.

The Vice President for Institutional Advancement works closely with the President, the Board, and the President’s Executive Leadership Team and reports directly to the President. This is a Presidential Cabinet level position.

QUALIFICATIONS: The university seeks an individual with mature skills and highly developed competencies who can help create a vision for the advancement program. The successful candidate will have a minimum of ten years experience or equivalent in managing development activities, preferably in higher education; experience in leading sophisticated capital campaigns and in cultivating, soliciting, and closing leadership gifts; and demonstrated leadership in managing and motivating teams of people to achieve results. Understanding higher education in a multicultural context is required. A graduate degree is highly desirable.

The university invites applications and nominations for the position of VPIA. Applications should consist of a letter of interest, a resume or vita, and a list of three to five references. Screening of applications will begin immediately, and applications received by June 23 will receive priority. Nominations and expressions of interest will be treated in confidence and should be sent electronically, Microsoft
Word preferred. This position will be filled by August 1, 2010. Please send letters of inquiry, application and nominations to:

Salvatore F. Polizzotto
Partner
Gonser Gerber Tinker Stuhr LLP
400 East Diehl Road, Suite 380
Naperville, Illinois 60563

OLLU is a Catholic university that seeks to attract, develop, and retain the highest quality faculty, staff, and administrators. OLLU is committed to diversity and strongly encourages applications from women and minorities.

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